

**JAMES T. TAYLOR**

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- College** Pensacola Christian College, B.A. in Pre-Law
- Law School** Syracuse University College of Law  
Syracuse, New York  
*Juris Doctor, 2011*
- Activities** Certified Student Attorney, Criminal Defense Clinic (2011)  
President, Korean Law Students Association (2009-10)  
Social Chair, Asian Pacific American Law Students
- Honors** Best Forensic Attorney  
Best Closing Statement  
Best Overall Attorney, Trial Practice  
Syracuse Journal of International Law and Commerce, Associate Editor (2009-10)  
Syracuse Science and Technology Law Reporter, Associate Editor (2009-10)

**Legal Experience**

March '19 – June '20

**Associate Attorney | The Stanley Law Group, Moneta/Salem/Richmond, VA Civil Litigation, Business Law, Transactional Law**

- Set clients up for success by advising on company structures and executing strategies for contested buyouts, acquisitions, and sale of business interest
- Incorporating and registering 501c3 organizations with the State Corporate Commission and the IRS; operate as legal liaison to Board members of tax-exempt organizations while drafting relevant documents such as the Articles of Incorporation and conflict of interest policies
- Defend clients against allegations of fraud, conversion, breach of fiduciary duty, violations of the Computer Crimes Act, violations of the Virginia Business Conspiracy Act, and violations of the Virginia Trade Secrets Act
- Manage litigation caseloads from inception to completion, propound discovery, draft pleadings and motions, conduct depositions, and represent client in court with confidence
- Litigation preparation, discovery, case and client management, second chair for a \$7,000,000.00 to \$10,000,000.00 breach of contract lawsuit for a prominent boiler company against a University
- Recently negotiated and settled a \$1,000,000 life insurance payout dispute



- Represented a well-known gym franchise in filing an Emergency Injunction and Declaratory action in response to Governor Northam's Executive Orders 53 and 55

May 2015 - March 2019

**Associate Attorney | Law Firm Han Sung, Seoul, Rep. of Korea**

***International Transactions/Foreign Legal Consultation/Corp. Law***

- Solely responsible for intake and management of international clients
- Provided strategic consultation involving cross-border transactions, due diligence, risk-analysis and reverse-engineering risk reduction; drafted various commercial contracts
- Represented Live Motion Pictures Entertainment, Inc. in a licensing dispute involving the use of Marvel intellectual property in a VR 3D game
- Successfully negotiated settlement between Korea International Institute in a contractual dispute with the London School of Marketing
- Resolved supplier dispute issues on the behalf of the designers and owners for the Fashion Company SKØØT for over \$100,000.00.
- Retained to incorporate and represent foreign software companies holding domestic patents (Lokalocal/Owlr/Womi) with a federal start-up program

***Government Procurement Regulations under FAR & DAR***

- Advised and reviewed documentation for local construction companies involving FAR/DAR bidding & procurement, changes to agreements, and compliance and restrictions under international treaties and tariffs for building materials on US Air Force and Army military installations

***Labor Law***

- Developed reputation for fierce representation of federal and civilian clients before the Ministry of Employment and Labor with a high success rate
- Represented multiple clients in disputes over non-payment of income/severance/pension totaling close to \$200,000 over two years
- Represented multiple US federal employees with wrongful demotion and termination, Equal Employment Opportunity filings, and various remedial actions

October 2018 - March 2019

**Regulatory and Compliance Attorney | School Group – Pro Bono**

- Prepared and reviewed documentation and advised CLO and CEO on regulatory and compliance issues in the domestic and international arena
- Collaborated with the CLO and CEO to evaluate and respond to compliance needs, including disclosure laws, internet privacy laws, electronic data storage laws, and remedial action protocols
- Wrote privacy policies, consent forms, confidentiality agreements, terms of service, and policies on data collection and retention
- Researched policies and regulations worldwide as well as work with local counsel in countries where School Group conducted/intended to conduct



operations

October '16 - March '19 **Chief Legal Officer | Crown Advisory LLC, York, NY**

- Ensured compliance of advisory company with state, US, and South Korean regulatory codes operating in South Korea and in New York
- Co-advised consortium of Korean institutional investors/banks financing the Cricket Valley Energy Center in New York on the proposed terms of non-recourse debt for the \$1.58 billion center
- Managed outside counsel and implemented risk management policies
- Operated as bilingual legal intermediary between and domestic counsel and Korean investors considering US-based investment opportunities; ensured client satisfaction and reliable communication during financing review, structuring, and negotiations

April '12 - March '19 **Legal Director | Lighthouse Institute/Kindergarten/International School, Gunsan, Rep. of Korea**

- Solely responsible for all legal needs of the school, kindergarten, and institute, including litigation, settlement negotiations, employment law, contractual, compliance, advertising, education, and business law needs
- Managed a team and staff of 7-15 employees directly
- Wrote policies and programs ensuring integrity and legal compliance with immigration, education & labor laws in the US and Republic of Korea
- Negotiated and executed favorable agreements for the payment of foreign student tuition by companies such as Tata Daewoo, General Motors Daewoo, Raytheon Company, and the US military Non-DoD School Program
- Increased profits for the organization by approximately 15% by restructuring employment contracts and benefits and negotiating favorable agreements with branches of Fortune 500 companies to provide English services for company employees

January – April 2012 **Foreign Legal Consultant/Associate Attorney | DR & AJU International Law Firm, Seoul, Rep. of Korea**

- Earned distinction as one of the youngest attorneys in the International Law and Corporate Law Department of a top-4 South Korean International Law Firm
- Entrusted with advising Korean corporate clients with acquisitions of foreign target companies, joint-venture agreements, and setting up distribution or production Agreements in Southeast Asian countries and China
- Legal project management/outside council management in Denmark, Japan, Switzerland, and the United States
- Prepared and assisted with transactional documents and advised major conglomerates on both sides of international merger and acquisition transactions; assisted with drafting and reviewing documents such as Notes Subscription Agreements, Guarantee Agreements and Loan Agreements



- Assigned to review all English transactional documentation between world's fourth largest steel industry and its Russian steel counterpart, accounting for 20% of all steel sales in Russia and over \$50 million in yearly revenue
- Reviewed documents for Korea's leading beer company's liquidation process of a subsidiary in England impacting over \$20 million in assets

 **Bar Memberships** Virginia State Bar, 2011