

GARY R. REINHARDT

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- Place of Birth** Waynesboro, Virginia
- High School** Waynesboro High School, Waynesboro, Virginia
- College**
1984-1988 Virginia Polytechnic Institute and State University, Blacksburg, Virginia
Bachelor of Arts, Political Science
Legislative Intern, Congressman Frederick C. Boucher
Dean's List
Omicron Delta Kappa
President, Phi Sigma Kappa
Senator, Student Government Association
Golden Key National Honor Society
- Law School**
1988-1991 Marshall-Wythe School of Law, College of William and Mary, Williamsburg, VA
Juris Doctor
Prince Evidence Moot Court Team
Vice President, Student Bar Association
Environmental Law Society, Lobbying Committee
- Legal Experience**
1996-Present *Partner, Kalbaugh, Pfund & Messersmith, P.C.*
Prepare and try insurance defense cases in all State and Federal Courts. Investigate suspected cases of insurance fraud and conduct examinations under oath of insureds. Serve as General Counsel to the International Association of Special Investigation Units. Research insurance coverage questions and issue opinion letters to clients.
- 1991 -1996 *Associate, Sinnott, Nuckols & Logan, P.C.*
Prepare and try cases in State and Federal Courts. Represent clients of Central Virginia Legal Aid Housing Unit. Research coverage issues and prepare coverage opinion letters for insurance clients. Draft legislation for submission to the Virginia General Assembly. Meet with members of the



Virginia General Assembly to discuss proposed legislation.

▲ Bar Memberships

Virginia State Bar, 1991

▲ Associations

General Counsel, Member Board of Directors, International Association of Special Investigation Units

General Counsel, Member of Board of Directors, International Association of Special Investigation Units, Virginia Chapter

Faculty and Steering Committee Member, “Red Flag” Commonwealth’s Attorney Service Counsel and Virginia State Police Training

▲ Presentations

International Association of Special Investigation Units, Annual Seminar

- 2000 “Rate Evasion”
- 2013 “Counsel Assistance to Chapter Presidents”
- 2014 “Combatting Fraud in Water Losses”
- 2015 “Origin of Ethics”
- 2016 “The Internet of Things and Fraud Investigation”

International Association of Special Investigation Units, Virginia Chapter

- 1998 “Open Forum: Insurance Fraud and Insurance Fraud Legislation”
- 2000 “Contrasting Civil and Criminal Insurance Fraud Cases”
- 2003 “Mold: Coming Soon to a Claim Near You”
- 2003 “Legal Ethics for the Attorney and Investigator in Insurance Claims”
- 2004 “Legal Update 2004: Understanding New Privacy Laws/Legislative Update”
- 2004 “Cross-Examination by Defense Counsel in a Criminal Insurance Fraud Prosecution”
- 2008 “Detection of Deception”
- 2010 “Pretext Interviews and Social Media”
- 2011-14 “Investigator Ethics”

Virginia State Claims Association

- 2000 “Retention of Evidence; Circumstantial versus Demonstrative Evidence”
- 2002 “Mold Perspectives”
- 2003 “Dogs, Deeds, Insureds and Other Things that Bite”
- 2005 “Hot Button Legal Issues”
- 2010 “Social Media and Insurance Investigations”
- 2012 “Red Flags of Fraud”



Virginia State Police

- 1998 "The Role of Insurance Counsel in Fraud Investigation"
- 2008 "Arson Immunity Act"
- 2009 "Health Insurance Portability and Accountability Act"
- 2013 Trooper Moot Court: "Training the Trooper to Testify"

Commonwealth Attorneys' Services Council, Red Flag Training

- 2009-16 "Working Together to Fight Fraud"
- 2009 "Basics of Insurance Coverage"
- 2011 "Ethics: SIU as Agent of the Government"
- 2012 "Examinations Under Oath"
- 2014 "Case Study: Commonwealth v Batten"

Virginia Chapter of the International Association of Arson Investigators

- 2000 "The Arson Reporting Immunity Act and Examinations Under Oath"
- 2009 "Eight Hours of Legal Education"
- 2010 "Deposition Preparation"
- 2011 "Avoiding Conflicts of Interest"

National Business Institute

- 2004 "Uninsured/Underinsured Motorist"
- 2014 "Difficult Coverage Issues in UM/UIM"

Property & Liability Resource Bureau (PLRB), Regional Adjusters' Conferences

- 2015 "Current Trends in Property Insurance Fraud"
- 2016 "Concurrent Causation: Auto and CGL Policy Coverage"

Various Private/In-house Seminars to Claims Offices

- "Ethics for Claims Handlers"
- "Defense of Dog Bite Claims"
- "Premises Liability Primer"
- "Handling Medical Liens"
- "Asserting Policy Defenses to First-Party Claims"
- "Market Conduct Issues: Dealing with the Bureau of Insurance"
- "Arson Is Vandalism"
- "Vacancy v. Unoccupied"
- "Legally and Ethically Exchanging Information"
- "Certified Auto Policies and Policy Defenses"



Publications:

Kalbaugh, G.A., Jr., Reinhardt, G., and Kessler G., "Examination Under Oath in Virginia: A Guide for Insurance Professionals and Attorneys." 4TH Ed. 1998.

Reinhardt, Gary R., *For the Defense* "Balancing Professionalism: The Neighborhood Lawyer" June 2000.

Reinhardt, Gary R., *For the Defense* "Threat of Criminal Prosecution" January 2004.

Reinhardt, Gary R., *Uninsured and Underinsured Motorist Law in Virginia* "Ethical Considerations in UM/UIM Claims" (National Business Institute, 2004).

Reinhardt, Gary R., *Virginia Lawyer* "Securing a Liability Defense from Your Insurance Company" October 2004.

Reinhardt, Gary R. *Defending Against Insurance Claims* "Researching and Investigating Insurance Fraud Claims: Key Strategies to Prevent Fraud" (2011, Thompson-Reuters *Inside the Minds* Series)

Personal

2013 – 2016	President, Weaver Athletic Association
2011 – Present	Baseball Administrator, Weaver Athletic Association
2007 - Present	President, Moorefield Park Owners' Association
2014 – 2015	Monacan High School Lacrosse Committee
2009	Independent Candidate, 65 th House District
2004	President, Brookstone Homeowners Association