

JANEEN B. KOCH

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- ▲ Date of Birth** February 2, 1966
- ▲ Place of Birth** New Brunswick, New Jersey
- ▲ High School** Jefferson Forest High School, Forest, Virginia, 1984
- ▲ College** Virginia Tech, Blacksburg, Virginia
- ▲ Law School** University of Richmond School of Law, Richmond, Virginia
- ▲ Degrees** Bachelor of Arts, Virginia Tech, 1989
Juris Doctor, University of Richmond School of Law, 1994
- ▲ Honors** 1992 Carrico Moot Court Competition, Winner
1993 National Moot Court Competition, Regional Semi-Finalist
1994 Faculty Recommendation – *awarded to two students who showed exemplary legal research and writing skills*
- ▲ Legal Experience**
 - January 1996 – present Partner/Litigation Attorney, Kalbaugh, Pfund & Messersmith, P.C., Richmond, Virginia
Private practice of law concentrating in civil litigation with specialty in premises liability defense, product liability defense, commercial litigation and catastrophic loss litigation, automobile liability defense and insurance coverage issues. Experience includes over 150 first chair jury trials, numerous declaratory judgment actions, alternate dispute resolution proceedings, trials in Federal Court and appellate arguments before the Virginia Supreme Court.
 - 1995-1996 Associate/Litigation Attorney, Hudgins, Carter & Coleman, Alexandria, VA.
Private practice of law concentrating in civil litigation with specialty in insurance defense.



- 1993-1994 Legal Intern, Commonwealth of Virginia Public Defender's Office, Richmond, Virginia
Conducted legal research, drafted legal memoranda and appellate briefs, represented defendants in General District Court for various misdemeanors and preliminary hearings for felony charges.
- Summer, 1993 Summer Intern, Mendes & Mount, New York, New York
Conducted legal research on various issues, drafted legal memoranda, assisted attorneys in litigation department with pre-trial discovery and trial preparation.

Bar Admissions

Virginia State Bar
4th Circuit Court of Appeals
U.S. District Court, Eastern District of Virginia
U.S. District Court, Western District of Virginia
United States Supreme Court

Professional Affiliations & Memberships

Virginia Association of Defense Attorneys
Virginia Bar Association
Claims & Litigation Management Alliance

Honors

AV Rating from Martindale-Hubbell

Presentations

- 2014 *Defending the Corporate Client*, Richmond, Virginia
- 2013 *Ten Important Pieces of Advice Every Insurance Adjuster Should Know*, Atlanta, GA.
- 2010 *UM Motorist Coverage and Discussion of the Amendment to Virginia's UM/UIM Statute*, Richmond, Virginia
- 2009 *Medical Expense Coverage*, Atlanta, Georgia
- 2009 *Negotiation and Settlement Strategies and Techniques*, Richmond, Virginia
- 2004, '05, '07, '08, '10, '13 *Uninsured/Underinsured Motorist Coverage Primer*, Multiple locations
- 2007, '08, '10 *Virginia Law Primer*, Winston-Salem, North Carolina; Burlington, North



Carolina; Atlanta, Georgia; Richmond, Virginia

2003, 2007 *Employment Law Seminar, Richmond, Virginia*

2002, 2003 *Updates in Virginia Law, Charlotte, North Carolina; Atlanta, Georgia*

2003 *Defending Minimal Impact Automobile Accident Cases, Richmond, VA*

2002, '03, '04 *Defending Premises Liability Claims, Various locations*

2002 *Adjusting Motor Vehicle Accident/Premises Liability Personal Injury Claims in Virginia, National Business Institute, Richmond, Virginia*

1999, 2000 *Handling Settlements of Minors' Claims, Richmond, Virginia; Charlotte, North Carolina*